

## **CURICULUM VITAE**

**OF**

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### **EDUCATION:**

- **Bachelor of Commerce, 1966, Sir George Williams University, Montreal, now named Concordia University after its merger with Loyola University.**
- **Graduate Level Marketing courses, McGill University, 1967-68, Montreal.**
- **MBA, 1980, Executive MBA Program University of Miami, GPA 3.78**

### **WORK EXPERIENCE:**

- **From 1971 through 1997, was in charge of the U.S. operations of privately held real estate development company, Pacific International Equities, Inc, headquartered in Miami and Montreal, Canada.**
- **As a Director and Senior VP of Pacific, I had overall responsibility for the acquisition, financing, planning, design, management, marketing, governmental and environmental approvals and supervised or was actively involved in virtually all phases of real estate development of the company's development assets (6,000 condominium units in South Florida, a 5,280-acre land subdivision 160 miles north of Los Angeles, a 270,000 SF warehouse property as well as residential rental properties in Atlanta and Washington D.C. In 1997, I left Pacific to engage in real estate development for my own account or to consult for others.**

### **LEGAL MATTERS:**

- **In all legal matters which arose, I was the entity's legal representative, often being deposed during discovery as well as testifying at trial. In that**

capacity I had the responsibility of explaining the companies' positions and interpreting documents relevant to the case.

- I served in 1999 as an expert witness for the City of Miami Beach in its case against developer, Ian Bruce Eichner, re his "Continuum" project in South Beach. The case involved zoning and due diligence and was settled.
- In 2005, I served as an expert witness in an arbitration case in Orlando having to do with depositors seeking refunds of their deposits in a condo hotel project. I represented the developer. The plaintiffs prevailed.
- In 2006, I served as the company representative and was deposed in a case where the condo association sued the developer of Las Olas River House, a 281-unit, \$250,000,000, 41-story, luxury condominium in Ft. Lauderdale. The developer prevailed.
- During 2009 until present, I have been deposed and testified at trial in a case involving landlord tenant matters (Edge Pilates v. Tribeca). Case is unresolved at the moment.

## REFERENCES

- Joseph Farina, Esq., former Chief Circuit Court Judge, Dade County; [josephpfarina@gmail.com](mailto:josephpfarina@gmail.com); office 305-371-5267; mobile 786-261-7674.
- William Sklar, Esq., [wsklar@cfjblaw.com](mailto:wsklar@cfjblaw.com); office 561-650-0342; mobile 561-843-2909.
- David Mesnekoff, Esq., [dmesnekoff@mesnekofflaw.com](mailto:dmesnekoff@mesnekofflaw.com); office 305-397-2207; mobile 305-772-7944
- Further references are available at the Endorsements Tab of my web site, which is [www.howardnshapiro.com](http://www.howardnshapiro.com)

