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To Whom It May Concern

**Re: Richard B. Shepard Ph.D.
Applied Ecosystem Services, Inc.**

I recently retained Rich Shepard and Applied Ecosystem Services, Inc. to consult in litigation involving complicated water issues. Rich researched the rainfall and water flow issues and developed a model that explained why my client was not at fault. Since the issues may arise again in the future, I cannot detail all that he did, but suffice it to say that he took a very complicated issue and put it into a form that I, and a jury, could understand. I also was impressed with Rich's work ethic. He provided timely reports and responded to questions promptly. I would not hesitate to hire Rich again in the future.

Very truly yours,



Timothy J. Heinson

TJH/